

# Key Questions and Considerations for States Implementing New D-SNP Information-Sharing Requirements

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2:30-3:30 pm Eastern

# Speakers

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# Agenda

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- **Introduction**
  - Background on new D-SNP information-sharing requirements
- **Implementing New Requirements**
  - State approaches to information-sharing around hospital and SNF admissions
  - Questions to consider regarding modifying state contracts
- **Plan-to-Plan Information Sharing**
  - View through state lens
  - View from plan perspective
- **Early Insights from Information-Sharing Development**
- **Questions and Discussion**

# Introduction

# Bipartisan Budget Act of 2018

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- The Act includes several provisions that impact D-SNPs and Medicare-Medicaid alignment
  - Permanently authorizes MA SNPs, including D-SNPs, Chronic Condition SNPs (C-SNPs), and Institutional SNPs (I-SNPs)
  - Requires increased integration of D-SNP benefits and appeals and grievance processes
  - Requires that CMS establish new minimum integration standards
  - Designates MMCO as the dedicated state point of contact to address D-SNP integration misalignments

# New Integration Criteria for D-SNPs

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- D-SNPs must meet at least one of the following criteria effective CY 2021
  - 1) Cover Medicaid behavioral health services and/or LTSS to qualify as either:
    - A Fully Integrated Dual Eligible (FIDE) SNP, or
    - A Highly Integrated Dual Eligible (HIDE) SNP
  - 2) Notify state and/or its designee(s) of Medicare hospital and skilled nursing facility (SNF) admissions for group of high-risk enrollees to improve coordination during transitions of care
- States will need to work with D-SNPs on new contract provisions ahead of the July 1, 2020 state contract submission deadline

**Source:** CMS. "Medicare and Medicaid Programs; Policy and Technical Changes to the Medicare Advantage, Medicare Prescription Drug Benefit, Programs of All-Inclusive Care for the Elderly (PACE), Medicaid Fee-For-Service, and Medicaid Managed Care Programs for Years 2020 and 2021." *Federal Register*, April 16, 2019, pp.15710-15718 and 42 CFR 422.107(d)) p. 15828. Available at: <https://www.govinfo.gov/content/pkg/FR-2019-04-16/pdf/2019-06822.pdf>

# Implementing New Information Sharing Requirements

# Hospital and SNF Admission Notification Requirement

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- **Goal:** Improve coordination of Medicare and Medicaid services between settings of care for at least one group of high-risk full-benefit dual eligible individuals
  - D-SNPs (or a designated entity) must notify the state (and/or individuals/entities designated by the state)
  - State determines:
    - Who is “high risk”
    - Who will be notified
    - The timeframe for the notification
    - The notification method
- Requirement does not apply if D-SNP is a HIDE or FIDE SNP

**Source:** 42 CFR §422.107(d), as amended by the Final Rule entitled “Medicare and Medicaid Programs; Policy and Technical Changes to the Medicare Advantage, Medicare Prescription Drug Benefit, Programs of All-Inclusive Care for the Elderly (PACE), Medicaid Fee-For-Service, and Medicaid Managed Care Programs for Years 2020 and 2021,” published at 84 FR 15828.

# State Information Sharing Examples

Parameter	Tennessee	Pennsylvania	Oregon
<b>Target Population</b>	D-SNP FBDE enrollees, in both affiliated and unaffiliated D-SNPs		
<b>Entity Notified</b>	TennCare MCO	Community Health Choices-MCO service coordination staff	Medicaid MCO or state care management (CM) staff and providers
<b>Timeframe for Notification</b>	Within 2 business day of the “anchor date” <sup>1</sup>	Within 48 hours of specified events	Timely
<b>Notification Method</b>	Daily reports via state-developed portal	D-SNP to Medicaid MCOs/MLTSS plans	Event notification system (ENS) and web portal
<b>Linkage to LTSS Goals or HCBS Waiver Operations</b>	MCOs work with D-SNP to facilitate timely HCBS, and ensure services are provided in the preferred and least restrictive setting	Linked to MLTSS requirements for timely post-discharge re-assessment/care plan updates and NF transitions	State pays subscription for HCBS waiver care management agencies alerts and populates web portal with HCBS contacts

Additional details on state approaches can be found in, “Promoting Information Sharing by Dual Eligible Special Needs Plans to Improve Care Transitions: State Options and Considerations.” ICRC, August 2019.

<sup>1</sup> TennCare defines the anchor date as, “The date of receipt of notification by the Contractor of upcoming (i.e., planned) or current inpatient admissions and current or recently completed observation days or emergency department visits. The anchor date is not included in the calculation of days within which the Contractor is required to take action.”

# Key Questions for States

Parameter	Key Questions
<b>D-SNP Landscape</b>	<ul style="list-style-type: none"> <li>Which D-SNPs are operating in the state and will they all be required to share admissions data with the state effective January 2021?</li> <li>Which high-risk Medicaid beneficiaries are enrolled in D-SNPs?</li> </ul>
<b>High-Risk Population and Receiving Entities</b>	<ul style="list-style-type: none"> <li>Which group(s) of high-risk FBDE beneficiaries would benefit?</li> <li>What entity(ies) will receive the admission notifications to support care coordination?</li> <li>Can Medicaid care management (CM) resources (i.e., HCBS waiver care managers, local CM agencies, or MCOs) act on data received for this group?</li> <li>What mechanism will be used by D-SNPs to identify target enrollees in the high risk group?</li> </ul>
<b>Timeframe for Notification</b>	<ul style="list-style-type: none"> <li>What are reasonable timeliness standards, given the selected notification method(s) and information technology capacities of the state's D-SNPs, hospitals, and SNF industry?</li> </ul>
<b>Notification Method</b>	<ul style="list-style-type: none"> <li>What mechanisms are available in the state for notification? Are there notification systems, portals, or file exchange processes already in place that can be leveraged?</li> <li>What can the state and/or D-SNPs do to support real-time, HIE based alerts and hospital and SNF participation?</li> </ul>
<b>Contracting and Oversight</b>	<ul style="list-style-type: none"> <li>What contract language needs to be added to the state D-SNP contracts?</li> <li>How will the state work with D-SNPs and receiving entities to establish new processes?</li> <li>How can the state monitor any impacts of admission data sharing on Medicaid and D-SNP care transition efforts?</li> </ul>

For details see: "Information Sharing to Improve Care Coordination for High-Risk Dual Eligible Special Needs Plan Enrollees: Key Questions for State Implementation."

# Recent ICRC Resources for States

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- **WEBINAR** (July 2019) – *Update on State Contracting with D-SNPs: The Basics and Meeting New Federal Requirements for 2021*: <https://www.integratedcareresourcecenter.com/webinar/update-state-contracting-d-snps-basics-and-meeting-new-federal-requirements-2021>
  - See slides 20 and 29-40 for content on data sharing and new requirements
- **TA TOOL** (September 2019) – *Information Sharing to Improve Care Coordination for High-Risk Dual Eligible Special Needs Plan Enrollees: Key Questions for State Implementation*: <https://www.integratedcareresourcecenter.com/resource/information-sharing-improve-care-coordination-high-risk-dual-eligible-special-needs-plan>
- **ISSUE BRIEF** (August 2019) – *Promoting Information Sharing by Dual Eligible Special Needs Plans to Improve Care Transitions: State Options and Considerations*: [https://www.integratedcareresourcecenter.com/sites/default/files/ICRC\\_InfoSharing\\_HospitalSNF.pdf](https://www.integratedcareresourcecenter.com/sites/default/files/ICRC_InfoSharing_HospitalSNF.pdf)
- **TA TOOL** (November 2019) – *Sample Language for State Medicaid Agency Contracts with Dual Eligible Special Needs Plans*: <https://www.integratedcareresourcecenter.com/resource/sample-language-state-medicaid-agency-contracts-dual-eligible-special-needs-plans>
- **TA TOOL** (December 2019) – *State Options and Considerations for Sharing Medicaid Enrollment and Service Use Information with D-SNPs*: <https://www.integratedcareresourcecenter.com/resource/state-options-and-considerations-sharing-medicaid-enrollment-and-service-use-information-d>

# Key Implementation Dates

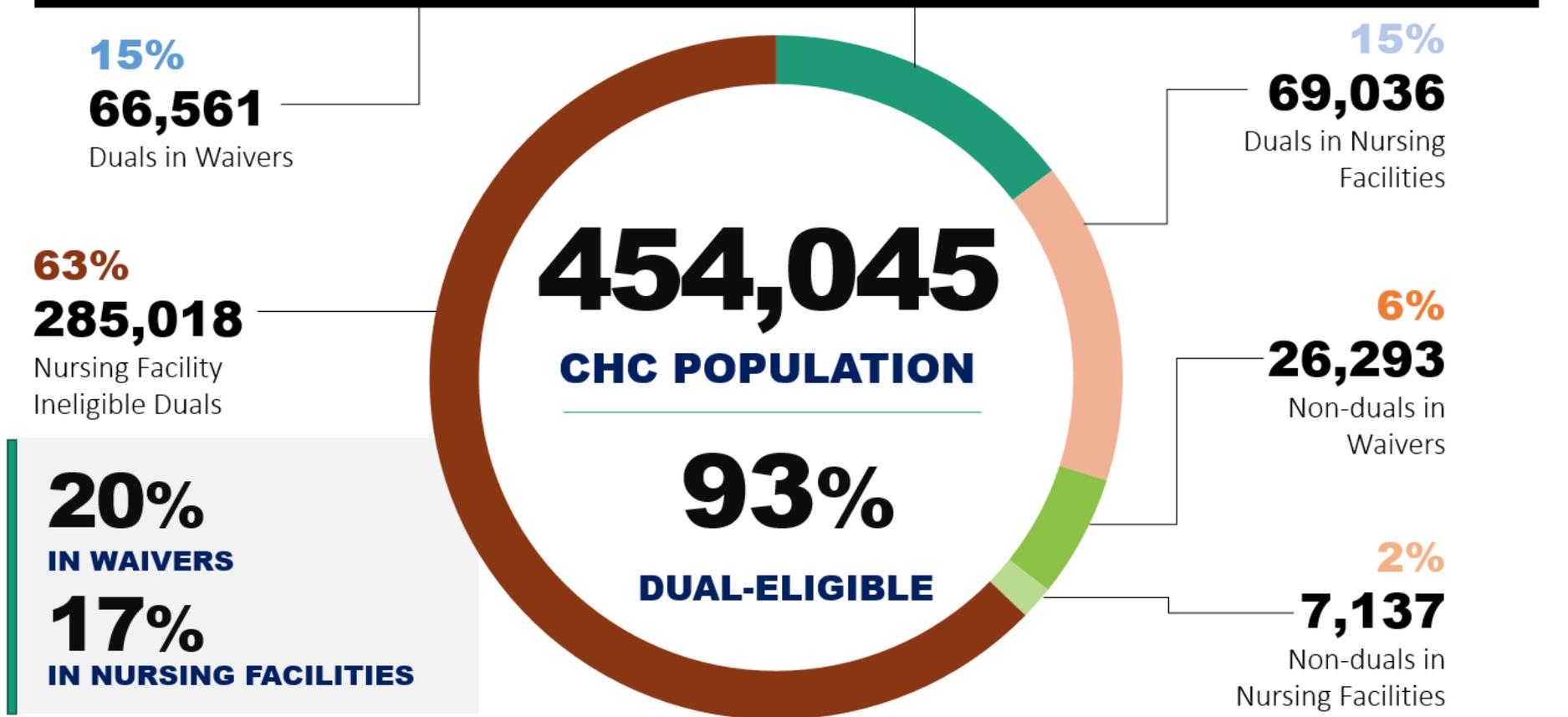
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- **November 2019:** Notice of intent to apply (NOIA) from new or expanding D-SNP applicants due to CMS for CY 2021
  - States can ask D-SNPs for copies of these
- **June 2020:** MA organizations submit bid and plan benefit package for the upcoming year
- **July 1, 2020:** MA organizations submit signed state Medicaid agency D-SNP contracts to CMS
  - D-SNP contracts must either document Medicaid benefit integration that meets HIDE or FIDE bar, or a hospital and SNF admission notification process for a group of high-risk D-SNP enrollees that will be in place for CY 2021
- **January 1, 2021:** New integration standards must be in place

# Plan-to-Plan Information Sharing: View through the State Lens

*Wilmarie Gonzalez and Dr. Larry Appel,  
Office of Long Term Living,  
Pennsylvania Department of Human Services*

# Pennsylvania's MLTSS Program—Population



# Pennsylvania's Approach to MLTSS and D-SNP Contracting

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# Data Sharing and Care Transition Requirements

## MIPPA Agreement (D-SNPs)

- Must coordinate with CHC & BH-MCOs and notify within 48-hrs of hospitalization
- Notify CHC-MCOs and BH-MCOs within 48-hrs of hospitalization
- Mandatory Health Information Organization (HIO)\*

## CHC Agreement (CHC-MCOs)

- Must coordinate with Medicare plans and providers and BH-MCOs
- Must conduct coordinated PIPs: 1) transitioning enrollees in SNF to the community and (2) strengthening care coordination
- Mandatory HIO

## Coordinated Care

## Data Integration

- Plans develop data sharing agreements
- HIO Utilization
- Medicaid encounters (CHC and BH-MCOs)
- TRC Transition of care measure

## Oversight

- CHC-MCO & MIPPA Monitoring Teams
- Established Quarterly Meetings between CHC-MCOs, D-SNPs (10 plans), and BH-MCOs Plans are required

# Working with Plans to Implement Data Sharing

## Establishing D-SNP Meetings to Promote Collaboration

<b>Goal</b>	Enhance care coordination and SNF transition
<b>State Role</b>	Facilitate discussions between the plans to develop elements for data exchange (MLTSS, BHs, D-SNPs)
<b>Considerations or Lessons</b>	<ul style="list-style-type: none"><li>• Empower plans to work together to establish mutually agreed data elements.</li><li>• Allow plans to present case studies and lessons learned at meetings.</li><li>• Acknowledge and work with state regulatory barriers that were present.</li></ul>

# Working with Plans to Implement Data Sharing

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## Establishing Data Sharing Agreements

<b>Goal</b>	Uniform and rapid information exchange between the plans
<b>State Role</b>	<ul style="list-style-type: none"><li>• Leverage both the MLTSS Agreement and MIPPA Contract</li><li>• Outline data sharing vision and approach</li></ul>
<b>Considerations or Lessons</b>	<ul style="list-style-type: none"><li>• Recognize that plans are competitors and may have reluctance to share information.</li><li>• Not all plans are the same with regards to technology.</li><li>• Level the field by allowing plans to share challenges and/or barriers with the state and work together to solve issues.</li></ul>

# Working with Plans to Implement Data Sharing

## Implementation of Data Sharing Agreements

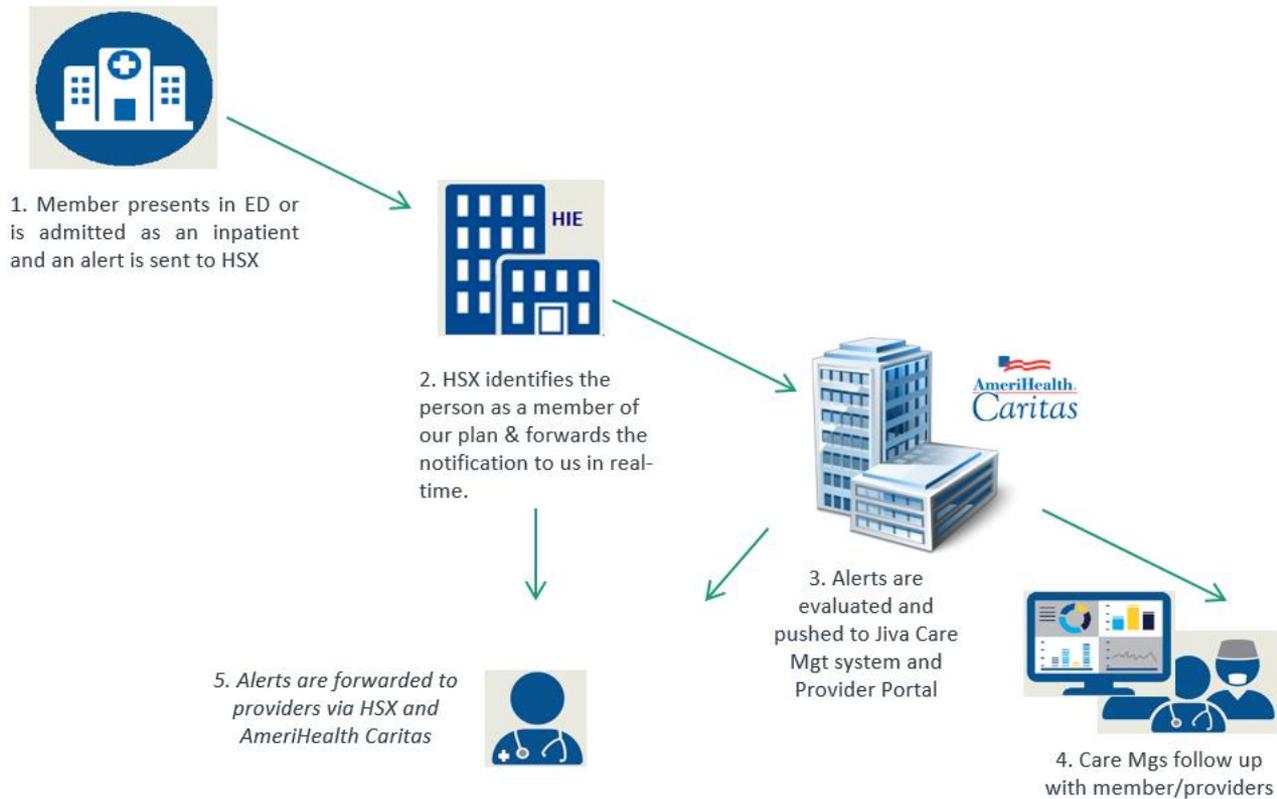
<b>Goal</b>	Uniform and rapid information exchange between the plans.
<b>State Role</b>	<ul style="list-style-type: none"><li>• Present vision for information sharing involving data sharing agreements as a precedent for HIE utilization.</li><li>• Foster agreements between the plans by reporting out on progress at quarterly meetings, follow up individual phone calls.</li><li>• Mandatory HIO* participation.</li></ul>
<b>Considerations or Lessons</b>	<ul style="list-style-type: none"><li>• Monitor all plans' progress related to Data Sharing Agreements</li><li>• Demonstrate the value of HIO participation, data sharing, care coordination.</li><li>• Engage plans in presenting successful coordination cases.</li></ul>

\*Health Information Organization (HIO) is a Pennsylvania term for regional health information exchange entities.

# PA HIO Informational Flow



# ADT Notification and Coordinated Care Management



# Plan-to-Plan Information Sharing: Lessons and Opportunities

*Anthony Davis and Michael Smith, UPMC Health Plan*



## Data Sharing with D-SNPs

# Data Sharing Agreements

- All PA D-SNPs required to share data on Community HealthChoices (CHC) members
- Sharing data requires signed contracts, which was the first hurdle to overcome. As of Dec 2019, UPMC has signed contracts with all other PA D-SNP health plans
- A standardized template for the fields of information to be shared was developed by the health plans
- Next step is implementation of sharing data:
  - Integrating data into current systems
  - Daily automated reporting and notifications

# Initial Data Exchange Fields

- MEDICAID\_ID
- MBI
- RECIPIENT\_ID
- MEMBER LAST NAME
- MEMBER FIRST NAME
- DOB
- STATUS
- FACILITY\_NAME
- FACILITY\_TAX\_ID
- FACILITY\_NPI
- MEMBER\_PCP\_FNAME
- MEMBER\_PCP\_LNAME
- PCP\_NPI
- ADMITTING\_MD\_FNAME
- ADMITTING\_MD\_LNAME
- ADMITTING\_MD NPI
- ADMIT\_TYPE
- DISCHARGE\_DISPOSITION
- ADMIT\_DT
- DSCHRG\_DT
- DISCHRG\_DX
- ADMIT\_DX
- CHC\_PLAN\_CD

# HIE Current State: Benefits and Limitations

- **UPMC will have ADT alerting available from CCHIE in early part of 2020**
  - Ability to have real time ‘event based’ information supports collaborative care for individuals
  - Allowing all disciplines to be involved in discharge planning increases the success rate
  - Modifying contracts with HIEs to exchange information from various payors and provide admissions, discharges, transfer notifications
- **Some current HIE limitations include:**
  - HIEs do not directly communicate and must pass through the States P3N HIE Connector system for information
  - Plans cannot directly pull data from the P3N (must go through a regional HIE)
  - Nursing Facility Data mostly missing in many data feeds and HIE models

# Command Team Approach

Application of the data available leads to improved care coordination:

- Structured care management aligning all disciplines of support: clinical physical, behavioral and functional health needs along with pharmacy and social determinants
- Service coordination assesses and arranges LTSS in the home and provides observations that informs the data review processes and structured care management providing opportunity for timely adjustments to services
- Supported by real time, event based data and historical intelligence to guide decision collaborating specific needs
- Early program evaluation short term of 6 months post intervention demonstrated a 30% decrease in utilization compared to the pre-intervention span

# Developing a New Information Sharing Approach: Early Insights

*Katherine Rogers, Department of Health Care Finance,  
District of Columbia Government*

# District of Columbia

## 2020 State Medicaid Agency D-SNP Requirement for Data Sharing

### Coordination of Health Care Services Agreement, pp. 4-7

- *Section 3.2 – Coordination of Health Care Services (D-SNP) and DHCF shall work in collaboration to develop the following care coordination activities for which (D-SNP) will be responsible for implementation:*
  - *3.2.2.3 Utilization Triggers: Providing timely notification to a member’s Health Home, EPD waiver case manager, or other primary provider within a designated timeframe for all planned and unplanned inpatient admissions to the hospital, SNF, and emergency department visits, facilitated by health information technology or the DC Health Information Exchange (HIE) as appropriate.*
- *3.2.9 Reporting: D-SNP shall submit to DHCF on a quarterly or annual basis, as indicated below, reports and data regarding the following:*
  - *3.2.9.6. Utilization triggers (for example, hospital admissions or emergency department visits) to include protocols for using and transmitting to providers any utilization trigger data and trends in key triggering events over time (quarterly).*

# Question & Answer

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# Contact Information

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# About ICRC

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- Established by CMS to advance integrated care models for dually eligible beneficiaries
- ICRC provides technical assistance (TA) to states, coordinated by Mathematica and the Center for Health Care Strategies
- Visit <http://www.integratedcareresourcecenter.com> to submit a TA request and/or download resources, including briefs and practical tools to help address implementation, design, and policy challenges
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